

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01071 292210Z
ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07
L-03 NSAE-00 NSC-05 PA-02 PRS-01 SP-02 SS-15
USIA-15 IO-14 EB-07 COME-00 TRSE-00 OMB-01 INT-05
STR-04 /100 W

-----000089 300128Z /65

R 292050Z JUN 77
FM AMCONSUL MONTREAL
TO SECSTATE WASHDC 9155
AMEMBASSY OTTAWA
AMCONSUL QUEBEC
AMEMBASSY PARIS

UNCLAS MONTREAL 1071

E.O. 11652: N/A
TAGS: ETR, CA, FR
SUBJ: QUEBEC TRADE WITH FRANCE

1. AFTER FOUR-DAY VISIT TO FRANCE, QUEBEC'S MINISTER OF
ECONOMIC DEVELOPMENT, BERNARD LANDRY, ANNOUNCED THAT ACCELERATION
OF PRESENT LEVEL OF ECONOMIC EXCHANGES BETWEEN FRANCE AND
QUEBEC IS IN SIGHT. AS EXAMPLES OF TYPES OF UNDERTAKINGS
IN WHICH QUEBEC AND FRANCE COULD JOINTLY PARTICIPATE, LANDRY
MENTIONED:

--AN AGREEMENT FOR JOINT EXPLORATION OF COPPER
DEPOSITS IN NORTHWESTERN QUEBEC THAT IS EXPECTED TO BE SIGNED
IN SEPTEMBER. MINISTER OF NATURAL RESOURCES, YVES BERUBE,
IS SCHEDULED TO GO TO PARIS IN THE FALL TO DISCUSS AN AGREEMENT
CONCERNING LONG-TERM SUPPLIES OF QUEBEC COPPER TO FRANCE.

--A JOINT PROJECT FOR EXPLORATION FOR URANIUM.

--POSSIBILITY OF PURCHASING FRENCH MINING
EQUIPMENT WITH VIEW TO EVENTUAL MANUFACTURE OF SUCH EQUIPMENT
UNDER LICENSE IN QUEBEC.

--POSSIBILITY OF ESTABLISHMENT OF TRACTOR

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MONTRE 01071 292210Z

ASSEMBLY PLANT BY RENAULT IN QUEBEC.

--EVENTUAL INVESTMENT BY FRENCH INDUSTRIALISTS
IN QUEBEC'S PAPER INDUSTRY.

--POSSIBLE ASSEMBLY OF SMALL FRENCH AIRCRAFT,
SUCH AS ROBIN AIRCRAFT, IN QUEBEC AND THE POSSIBLE FUTURE
PURCHASE OF LARGER FRENCH AIRCRAFT SUCH AS THE AIRBUS.

--THE DUE DATE FOR BIDS ON 1200 BUSES TO BE

PURCHASED BY QUEBEC GOVERNMENT AUTHORITIES HAS BEEN EXTENDED,
AND THE FRENCH HAVE BEEN INVITED TO SUBMIT BIDS.

2. TO LAUNCH NEW EFFORTS AT EXPANDING ECONOMIC COOPERATION
BETWEEN FRANCE AND QUEBEC, LANDRY SAID THAT SOME 100 FRENCH
INDUSTRIALISTS FROM SMALL AND MEDIUM-SIZED ENTERPRISES WOULD
BE INVITED TO PARTICIPATE IN MEETING WITH QUEBEC BUSINESSMEN
IN MONTREAL IN OCTOBER. LANDRY REPORTED THAT HE FOUND CONDITIONS
ON BOTH SIDES MORE FAVORABLE FOR QUEBEC-FRANCH COOPERATION
THAN WAS THE CASE IN PAST. ON QUEBEC SIDE, HE SAID THERE
WAS NOW GREATER POLITICAL WILLINGNESS TO ENCOURAGE COMMERCIAL
DIVERSIFICATION. WITH REGARD TO GOVERNMENT APPROVAL OF FOREIGN
INVESTMENT, LANDRY SAID THAT NEW INVESTMENT CODE BEING PREPARED
BY QUEBEC GOVERNMENT WOULD EXCLUDE CASE BY CASE APPROACH
AND WOULD BE PARTICULARLY FAVORABLE TOWARD JOINT VENTURES.

3. ON FRENCH SIDE, LANDRY SAID HE HAD FOUND A CHANGE IN ATTITUDE
IN FRENCH INDUSTRY, WHICH WAS NOW MORE INTERESTED IN EXPORT
MARKETS. ENERGY SITUATION, HE SAID, HAS INCREASED INTEREST
IN QUEBEC AS ONE OF LAST SOURCES OF ENERGY AT AN AFFORDABLE
PRICE. LANDRY SAID THAT HE DETECTED NO RELUCTANCE AMONG
FRENCH BANKERS AND BUSINESSMEN TO DO BUSINESS WITH QUEBEC,
DESPITE PQ GOVERNMENT'S COMMITMENT TO INDEPENDENCE.

4. COMMENT: AS A PURCHASER OF QUEBEC'S GOODS, FRANCE
RANKS WELL BELOW OTHER CANADIAN PROVINCES, THE US, ENGLAND,
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 MONTRE 01071 292210Z

AND WEST GERMANY. FIGURES FROM QUEBEC'S BUREAU OF STATISTICS
SHOW THAT FRANCE ACCOUNTS FOR ABOUT 2 PERCENT OF QUEBEC'S
EXPORTS. EXPORTS TO FRANCH IN 1975 WERE VALUED AT \$120 MILLION
LANDRY ALSO APPEARS TO HAVE OTHER MARKETS IN MIND, AS HE VIEWS
FRANCE AND QUEBEC AS "NATURAL ALLIES" IN PENETRATING NORTH
AMERICAN, EUROPEAN, AND AFRICAN MARKETS. FRANCE'S CONCEPTION
OF ITS ROLE IN ANY SUCH ARRANGEMENT REMAINS TO BE SEEN.
HARPER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 29-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE01071
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770233-0087
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977067/aaaaagdt.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1f36667f-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2201706
Secure: OPEN
Status: NATIVE
Subject: QUEBEC TRADE WITH FRANCE
TAGS: ETRD, CA, FR, QUEBEC, (LANDRY, BERNARD)
To: STATE OTTAWA
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/1f36667f-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009